



NON-DISCLOSURE / AGENCY RELATIONSHIP

The contract with our client (“SELLER”) requires that a “*Non-Disclosure Agreement*” and “*Memo Record of Showing*” is signed prior to the disclosure of any information regarding their business. The undersigned prospective purchaser(s) (“BUYER”) understands that this is a legal document and agrees to adhere to all terms and conditions of this agreement.

1. BUYER agrees all information provided by Alliance Business Ventures, LLC (“BROKER”) to BUYER is confidential and its disclosure to others may be damaging and detrimental to the business.
2. BUYER agrees not to provide information regarding a disclosed business to anyone except those who may be directly involved in a sale and their financial or legal advisors.
3. BUYER agrees not to contact owner(s) or anyone that is related to the business (including but not limited to suppliers and employees) without written permission from BROKER.
4. BUYER agrees to protect the BROKER’S fee paid by the SELLER for any business disclosed to them by BROKER if either of the following conditions occurs:
 - 4.1 BUYER purchases a business disclosed to them by the BROKER without the involvement of BROKER.
 - 4.2 BUYER leases, manages or otherwise becomes involved with a business disclosed to them by BROKER.
5. BUYER agrees that he/she may be personally liable to BROKER for the SELLER’S fee if he/she interferes with BROKER’S contract right to SELLER’S fee. However, if a BUSINESS is purchased through BROKER, then the BUYER owes no fee.
6. BUYER understands that the SELLER has supplied all information without BROKER’S confirmation. It is the BUYER’S responsibility to confirm the accuracy of any and all information provided. BUYER agrees and acknowledges that he/she is hereby advised to consult an attorney and/or certified public accountant for assistance in reviewing and verifying the legal, financial and/or any other pertinent information concerning the BROKER LISTING, proposed business sale and/ or opportunity.
7. BUYER agrees to provide personal, financial and credit information to SELLER upon entering into a purchase agreement that requires financing by the SELLER.
8. BUYER agrees that they understand and accept the conditions of the agreement as they apply to any business disclosed to them as identified on a “*Memo Record of Showing*”.
9. Agency Relationship - BUYER agrees that BROKER is an agent for SELLER and has a contract to be paid by SELLER upon the sale, trade, lease or transfer of a business or real property owned by SELLER.
10. BUYER agrees to indemnify and hold BROKER and its agents harmless from any claims or damages which may occur from the inaccuracy or incompleteness of any information provided to BUYER with respect to any business disclosed or purchased.

The BUYER’S signature below acknowledges a complete understanding of this agreement and willingness to adhere to the terms and conditions herein. Receipt of a copy of this agreement is hereby acknowledged and a fax copy with signatures will be considered as an original.

Buyer (Please print): _____

Buyer Signature: _____ Date: _____

Address: _____

City & State: _____ Zip Code: _____

Phone: _____ Email: _____

Broker / Agent: _____ Date: _____



Buyer Interview

Buyer's Name(s) _____

Street Address _____

City _____ State _____ Zip Code _____

Telephone H# _____ W# _____ Cell# _____

Fax # _____ Email Address _____

Business Objectives

Have you ever owned and operated your own business before? _____

How long have you been looking for a business? _____

Have you seen anything that has been of interest? _____

Are you presently employed? _____ Where _____

Other work history/experience: _____

What kind of business are you looking for? _____

Timeframe to purchasing a business: _____

Which of the following would you consider?

Retail ____ Food & Beverage ____ Service ____

Liquor related ____ Misc. (dry cleaning/coin laundry) ____

Franchise ____ Wholesale/Distribution ____ Other ____

What locations or areas will you consider? _____

Spouse/family involvement: _____

Financial Objectives

Amount available to invest: _____

Funds are readily available? yes ____ no ____

Explain source of funds: _____

Will you require financing? yes ____ no ____

Minimum monthly income requirements: _____

What price range are you considering? _____

Personal Considerations

Will there be anyone else assisting you in your decision? _____

How would you rate your credit score? _____

What times are best to contact you? _____

How did you hear about us? _____

Signature _____ Date _____



MEMO RECORD OF SHOWING

The contract with our client (SELLER) requires that a "Non-Disclosure Agreement" and "Memo Record of Showing" is signed prior to the disclosure of any information regarding their business. All Buyer information will remain confidential.

BUYER acknowledges that information regarding the business below was first provided by the undersigned BROKER'S Agency. In consideration of having received this information, BUYER(S) agree(s):

- 1. Not to disclose nor release information regarding the identified business to anyone except those who may be directly involved in a sale and their financial or legal advisors.
2. To work exclusively through this broker to obtain all information regarding this business.
3. The broker is an agent of the seller and not the buyer.
4. All business information provided by the broker is supplied by the seller without broker's confirmation.
5. To protect the broker's fee paid by seller should the buyer enter into an agreement with the seller to purchase, lease, manage, or come into control or possession of the business identified below within two (2) years from this date.

The BUYER'S signature below acknowledges a complete understanding of this agreement and willingness to adhere to the terms and conditions herein pertaining to the business listed below. Receipt of a copy of this memo is hereby acknowledged.

Name (print): _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ E-Mail: _____

Drivers License #: _____

Signature: _____ Date: _____

Broker/Agent: _____ Date: _____

Table with 4 columns: Business Name / #, Address, City, Price. Rows 1-4.